

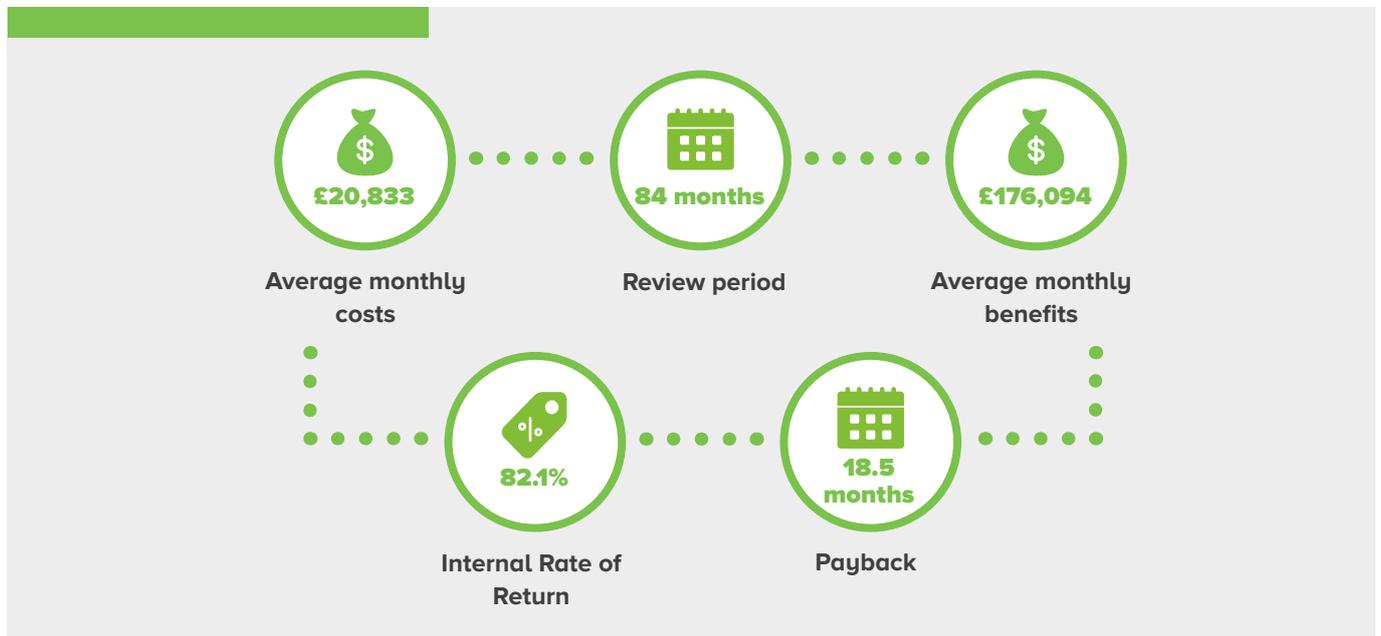
# Making the business case for public sector digital transformation



UK local council with 3000 FTE, supporting a large suburban area.

This summary is based on estimated benefits that would accrue a government organisation like yours as a result of a digital transformation project with Unit4 ERP. The investment evaluation of these costs and savings has been completed using the Shark Finesse appraisal tool.

## Business Value Review



<sup>1</sup> Based on assumed cost of capital – 2.4% per year

The financials shown in this summary can be split into cashable savings and non-cashable benefits.

**The cashable savings are defined as:**

Benefit Area	Cashable Saving
Avoid External Consultants - Configuration rather than Customisation	£1,228,311
IT Maintenance Cost Reduction	£886,690
Avoiding Legacy system upgrade costs	£750,000
<b>Total</b>	<b>£2,865,001</b>

**The non-cashable benefits, explained in full in this document are:**

Benefit Area	Non-Cashable Saving
Analytics Savings - Self service reporting and analytics	£2,240,000
Activity Time Savings - Up to date technology	£420,000
Activity Time Savings - Future proof technology	£2,885,064
Data Capture Savings	£1,352,400
Bad Debt Reduction - Streamlining income management	£3,166,030
Financial Modelling Flexibility	£2,613,310
<b>Total</b>	<b>£12,676,804</b>

Legacy systems are not fit for the modern public sector economy and are holding many organisations back. Inflexible and outdated systems make it difficult and costly to automate and streamline processes, consolidate data analysis, make insight-driven decisions and meet user experience expectations of citizens and employees. Forward-looking organisations are managing change and improving productivity to improve the services of the citizens they serve. And it's done, through technology that eradicates low value tasks to create space for people to do more work that really matters.

**Key Benefits Breakdown:**

**IT maintenance and support cost reduction** - Average monthly savings £10,556 (Based on typical maintenance costs for a comparable legacy system)

**Avoiding use of external Consultants due to custom code** – Average monthly savings £14,623

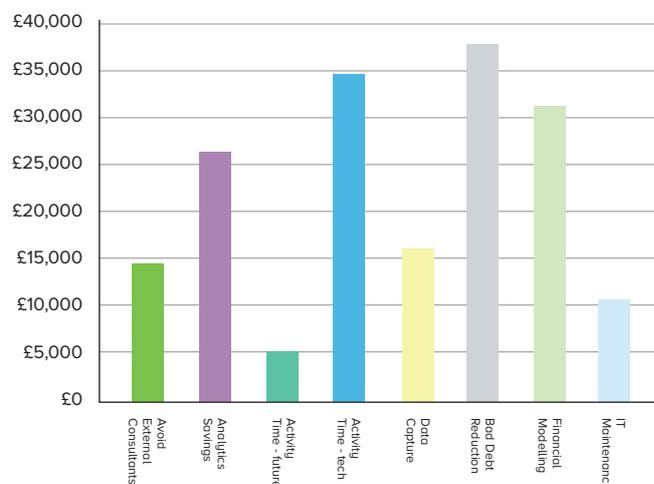
**Time saved using self service reporting and analysis** – Average monthly savings £26,667

**Time savings through use of modern, people-centric technology** – Average monthly savings £39,346

**Time savings through efficient data capture** – Average monthly savings £16,100

**Reduction in bad debt through streamlining income management** – Average monthly savings £37,691

**Savings made through agile financial modelling** – Average monthly savings £31,111



Every month that your technology upgrade decision is delayed means an extra month where you will not benefit from £176,094 in savings.

**Get in touch now to find out how the ERP platform of choice for local government could help you meet future challenges, empower employees and build a thriving, modern borough.**