

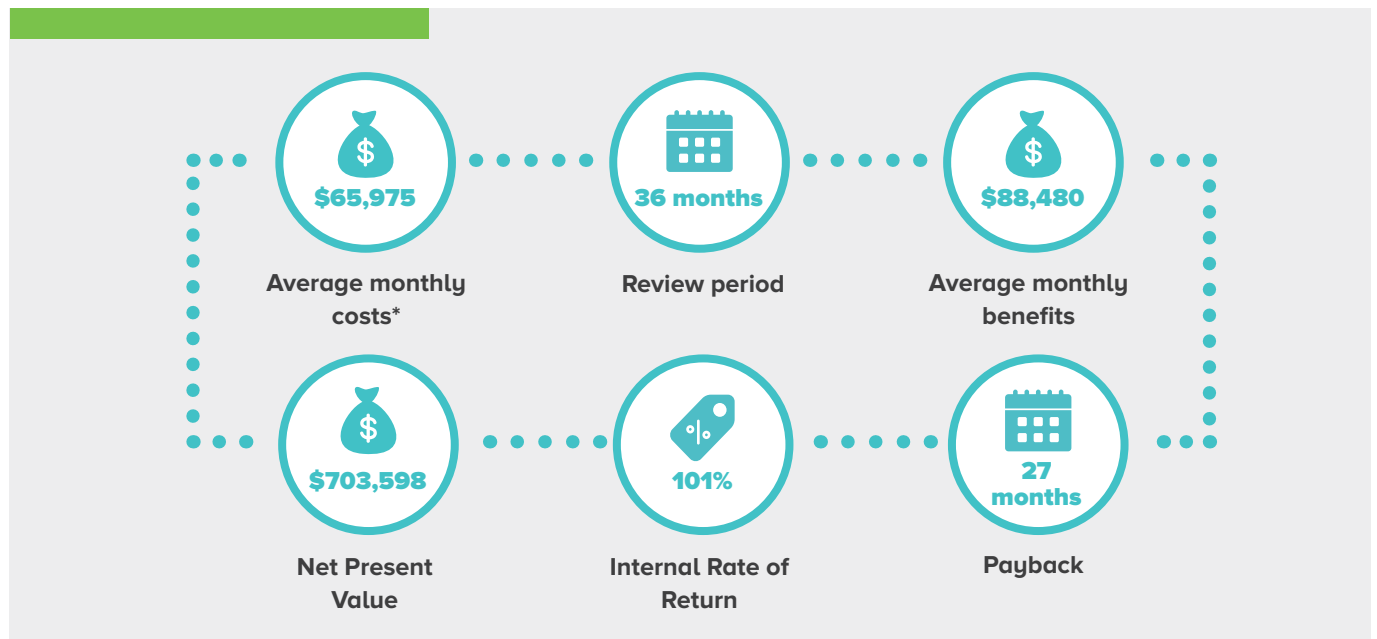
Making the business case for nonprofit digital transformation



A US based global charity with over \$120m in donations.

This summary is based on estimated benefits that would accrue to a nonprofit organization like yours as a result of undertaking a digital transformation project with Unit4 ERP.

Business Value Review



* Based on assumed cost of capital – 5% per year% per year

Legacy systems are not fit for purpose in the modern nonprofit sector and are holding many organizations back. Inflexible and outdated technology makes it difficult and costly to keep staff engaged, streamline processes, consolidate data for analysis and reporting, and make insight-driven funding allocation decisions. They can also reduce your organization’s capacity for impact, frustrating your attempts to meet your donor expectations and commitments to your service users.

Forward-looking organizations are managing change and improving their impact while reducing the human, time, and financial burdens associated with managing their operations.

And they're doing it by embracing technology that eradicates low-value tasks to create more space and time for people to do more work that really matters.

Every month that you delay your digital transformation represents a monthly spend of almost \$90,000 more than you need to.

Get in touch now to discover how Unit4 ERP can help you meet the challenges facing the modern nonprofit, streamline your operations, and empower your people to deliver real impact.

Cash-Only Investment Summary

This summary illustrates the costs and benefits your nonprofit could expect by switching to Unit4 ERP across various functions within the organization over a 27-month review period. It specifically excludes any adjustment for the time value of money, from £176,094 in savings.

Benefit	
Data Capture Savings – Agency	\$415,844
Data Capture Savings – Regional Offices	\$19,500
Data Capture Savings – Head Office	\$58,333
Analytics Savings – Agency (Reporting Costs)	\$1,269,233
Analytics Savings – Regional Offices (Reporting Costs)	\$42,667
Analytics Savings – Head Office (Reporting Costs)	\$426,667
Business Planning Savings – Agency	\$423,078
Business Planning Savings – Regional Offices	\$42,667
Business Planning Savings – Head Office	\$133,333
Avoid Software License Costs	\$353,970
Total	\$3,185,291

Costs	
ACV*	\$1,205,100
Implementation Services*	\$1,170,000
Total Costs	\$2,375,100
Net Benefits	\$810,191
Simple ROI	34%

Key Benefits Summary

Total average monthly savings of **\$88,480**.

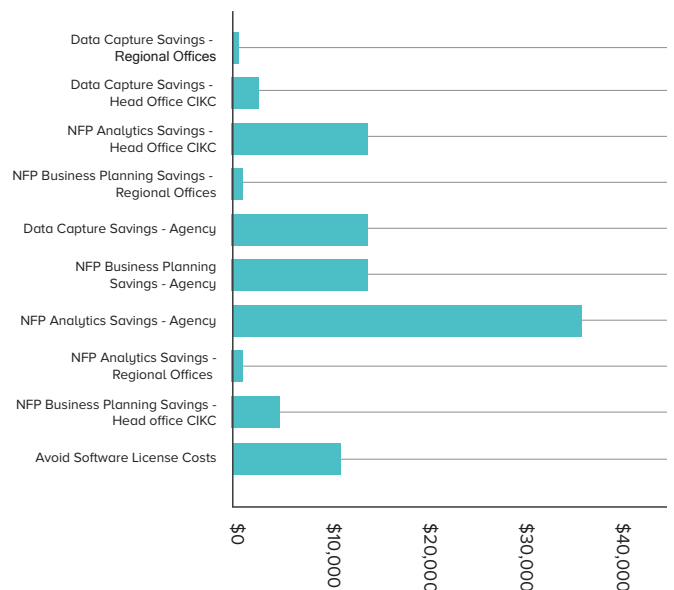
Average monthly Data Capture savings (including time-entry and absences) across Agency, Regional, and Head Office of **\$13,713**.

Average monthly Analytical and Reporting savings across Agency, Regional, and Head Office of **\$48,302**.

Average monthly Business Planning savings (including budgetary activities, efficiency, and reduction in loaded cost per person) across Agency, Regional, and Head Office of **\$16,641**.

Average monthly software licensing cost savings of **\$9,833**.

Total average monthly benefits of **\$88,480**.



Average monthly benefits **\$88,480v**

* Based on estimated average market costs.